

NEW PRODUCT RELEASES



As provided by the Exhibitor.

Company Name: Vicsail Pty Ltd	Brand of Product: Beneteau
Company Representative : Lucy Castle	Mobile contact : 0424381593
Website : www.vicsail.com	Stand Number/ Location: Marina

Model code of the new product: Oceanis 31

Description of new product :
Océanis 31

The Océanis 31 is an exceptional addition to the Océanic range, following in the wake of her bigger sisters the Océanis 31 is a sleek, elegant and very visually appealing yacht both inside and out- not to mention functional and sea worthy. The Océanis 31 is another successful yacht created by the combined expertise of Bénneateau, Finot-Conq & Associés and Nauta Design. The deck and hull are the design of Finot-Conq & Associés. Their mission was to create a roomy, well-balanced and efficient hull- mission successfully accomplished! The Océanis 31 has an elegant profile complimented by a sleek coach roof. Her cockpit has been ergonomically designed; it has bench seating that has been deliberately shaped to allow freedom of movement within all areas of the cockpit. The deck is designed to have optimum strength and lightness which is achieved by glass fibre and balsa sandwich injection construction which also provides excellent sound and heat insulation. The Océanis 31 has a very easy to use life raft locker opening which goes directly to the sea; this is a unique and innovative feature as it is uncommon on this size of boat.

The interior design plays a large role in adding to the personality of the Océanis 31 which was cleverly created by Nauta Design. Their focus was to create rich and spacious living space and to include the same philosophy of her larger sisters using plenty light, storage space and contemporary lines. The saloon is L-shaped with 4-6 seater seats and there is plenty of storage space. A substantial amount of light is created from two hull side ports as well as coach roof ports, the ports provide cross ventilation providing further comfort. The Océanis 31 boasts two stainless steel sinks that are arranged length wise in the galley. The Océanis 31 is offered in a two-cabin and head compartment version. There is also an exclusive version that offers even more elegance and luxury.

The Océanis 31 has exceptional sailing performance and is easy to handle due to The sail plan which 1 furling genoa with 105% overlap, reinforced with anti-UV protective strip and 1 classic semi-full battened mainsail with slides, Lazy Jacks. She is propelled by Yanmar 20 HP engine with drive shaft transmission.

The Océanis 31 combines functionality, innovation and elegance for luxurious cruising for everyone to enjoy.

PROVISIONAL PRINCIPAL SPECIFICATIONS

□ Design: Finot / Conq Associés.

- Interior design: Nauta Design.
- Length overall: 9.66 m.
- Hull length: 9.30 m.
- Waterline length: 8.69 m.
- Hull beam: 3.39 m.
- Light displacement: 4 052 Kg.
- Draught: Standard - cast-iron deep keel: 1.80 m.
- Draught: Option - cast-iron shallow keel: 1.30 m.
- Air draught: 14.2 m.
- Fresh water capacity: 130 L.
- Fuel capacity: 130 L.
- Engine power: 20 HP.
- CE Certification: B6 / C8 / D8 requested

The Océanis 37

The Océanis 37 was born out of the collaborative partnership between Bénéteau, the prestigious design office Finot Conq Group and Nauta Design. The dynamic trio have been working together for some years now, achieving spectacular hulls that combine a harmonious balance between flowing lines, a spacious comfortable layout and excellence in performance.

Above decks, the Océanis 37 is both beautiful and striking but most importantly it is functional. Designed by the Finot Conq. Group who focused on making the design dominantly innovative. The deck boasts comfortable bench seating which surrounds the whole cockpit with plenty of room to walk with ease around the helm. There is no need for any folding or pivoting. The helm includes a binnacle for all instrumentation and chartplotter is easy at hand.

The contemporary below decks interior of the Océanis 37 was meticulously planned by the famous Italian design studio Nauta Design. Their aim was to create maximum living space and to follow in the tradition of the larger yachts in the Océanis family, which was successfully accomplished. The Océanis 37 comes in 2 layouts, 2 cabin and 3 cabin both with single head. You will notice that within the saloon there has been emphasis on creating space and light. The light is successfully created by two hull side ports and coachroof ports. And there is unrivalled stowage space. The Océanis 37 is overall well-balanced, light and spacious below decks.

The Océanis 37 has a classic 9/10 anodised aluminium deck-stepped mast, which is fitted with slides. And the sail plan on the new Océanis is a fractional rig with a 105% overlapping genoa. The mainsail traveller is on the coachroof which keeps the cockpit clear and control lines are lead back to cockpit.

The new Océanis 37 is available in two equipment levels, Standard and Exclusive version.

The Océanis 37 with its elegant profile, sleek interior and excellent performance proves to be another successful addition to the Océanis range.

Main Characteristics

Designer: Finot-Conq Group

Interior layout and design: Nauta Design

Length overall: 11,47m/37,63 ft

Hull length: 11,11m/36,45 ft

Hull beam: 3,91m/12,83 ft

Light displacement: 7470 kg/16468,53lb

Mainsail area: 65m²/699,65sq,ft
Genoa area: 32 m²/344,44sq,ft
Fuel capacity: 140 L
Fresh water tank: 346 L
Engine power: 30CV/hp
CE certification applied for: A8/B7/C10

First 45

The first 45 is inspired by the First 50 with its sleek silhouette, clear lines and modern interior design. It is a super yacht that not only exhibits a serious cruiser profile but a serious racer profile to. It advances further the ideas of sailing performance, handsome looks and comfort in harbour and at sea. The First 45 is designed by P. Briand Design group, they have payed special attention to a number of innovations in terms of comfort, building technique, ease of handling and performance. The First 45 is a thoroughbred yacht, whose design reflects its sheer power and performance.

The exterior design of the First 45 is pure and sleek. The deck plan is designed for free movement, safety and simplicity. The hull is single skinned GRP and is constructed by infusion of glass fibre / balsa /synthetic resin which increases the strength ratio. All deck areas of movement have a non-slip surface to provide more safety. A structural single-skinned inner moulding is constructed with bi-axial and uni-directional cloth, its structural role is very important because it absorbs the stresses at pressure points reducing strain on the hull. To guarantee maximum stiffness marine plywood structural bulkheads have been bonded to the hull.

The state of the art cock pit on the First 45 featurings: 5 stowage lockers, teak slatted cockpit benches and helm seats, a self-draining cockpit, 2 aluminum leather-covered steering wheels fitted to 2 lacquered aluminum designer consol, and 2 steering compasses and an engine control panel.

The interior design on the First 45 is exceptionally slick, innovative, funtional, comfortable and luxurious. When you step down the companionway you are welcomed into a large, light and airy L-shaped saloon, which boasts plenty of head room. There is 1 seat and 1 rectangular table on stainless steel legs with solid wood frame and hand holds. It also features 2 removable seats and plenty of lockers and closed-in storage compartments. The saloon is decked out with light woods and elegant stainless steal handles and fittings which make it an ultra modern experience below decks! There is a healthy amount of light and ventilation provided by the hatches in the center of the coachroof which can be sealed off with blinds. There is an overall relaxed atmosphere below decks.

The First 45 is propelled by a yanama 4JH4 CE 54 HP diesel engine.

Available in a standard version and a carbon racing version – carbon racing mast to replace standard, bigger sized winches to replace the standard winches.

The First 45 is an ultimate sailing yacht with her harmonious balance between beautiful flowing lines, a spacious comfortable layout and excellence in sailing performance.

PROVISIONAL PRINCIPAL SPECIFICATIONS

- Designer: P Briand Yacht Design.
- Length overall: 14.07 m
- Hull length: 13.68 m

- Waterline length 11.76 m
 - Maximum beam: 4.20 m.
 - Light displacement (deep keel): 10 600 Kg.
 - Air draught (std): 20.70 m.
 - Draught – shallow keel (standard): 2,40 m - fonte -3 875 Kg.
 - Draught – deep keel (option): 2,74 m – plomb 3 875 kg
 - Engine power: 54 cv sail drive.
 - Fuel capacity: 200 L.
 - Fresh water capacity: 530 L.
 - CE certification category CE: A8 / B9 / C14 requested.
- For more information please email info@vicsail.com or call (02) 9327 2088

Since 1965 Wauquiez has taken pride in building limited production yachts that are comfortable, fast and reliable for discerning sailors.

The Pilot Saloon 47 in the Wauquiez Pilot Saloon range keep the same characteristics and advancing further the ideas of sailing performance, handsome looks and comfort in harbour and at sea.

The designers Wauquiez and Berret/Racoupeau Yacht Design have payed special attention to a number of innovations in terms of comfort, building technique, ease of handling and performance.

The quality put into the construction of the pilot saloon 47 is exceptional and suits the blue water cruising program. The Pilot Saloon 47 has a balsa sandwich hull built with the infusion process which provides an optimum resin/fibre ratio. The structure is one piece glass and bonded to the hull bottom.

Wauquiez has developed an innovative, functional and luxurious interior for the Pilot Saloon 47. It has a rich and spacious one level deck saloon which provides panoramic 360 degree vision from saloon for its crew whether they are sitting or standing. All of the interior woodwork is made entirely from Burma teak and there are numerous opening ports fitted on the side windows that provide cross ventilation and add further comfort. The pilot saloon boasts teak side decks and high quality deck fittings which add to the sheer elegance and style of this blue water cruising yacht.

The sailing performance and ease of handling is exceptional in the Pilot Saloon 47 due to a number of important choices.

Sail plan: The genoa overlap is limited to provide more power for the mainsail and the furling staysail.

Hull lines: An important well carried beam and a bulb lead keel make the Pilot Saloon 47 a stiff sailing yacht.

Rigging: Pilot Saloon 47 is equipped with a 9/10 rig, without running backstays and with wide, angled spreaders. Stability is increased by the upper shrouds chainplates fitted on the hull, so as to benefit from a lighter mast section.

Main Characteristics

- Length overall: 14,36m/47'1"
- LWL: 12,75m/41'10"
- Maximum beam: 4,61m/15'2"
- Standard draft: 2,35m/7'9"

- Shoal draft: 1,80m/5'11"
- Design: Beret/ Racoupeau Yacht Design
- Design displacement: 14000 Kg/30870 lbs approx.
- Standard ballast weight: 3680 Kg/8113 lbs approx.
- Shoal draft ballast weight: 4080 Kg/8995 lbs approx.
- Fuel capacity: 3951/104 US Gal. approx.
- Fresh water capacity: 8001/211 US Gal. approx.
- Engine power: 100 H.P. max

Unique Features / other information :

The Sydney International Boat Show
31 July to 5 August 2008 – Darling Harbour, Sydney - www.sydneyboatshow.com.au